

SRS eGRAM

"Your Full Service Brokerage Agency of Choice"

SPECIAL RISK SERVICES

Celebrating over 50 years in business

MUST KNOW INFO FOR THE SUCCESSFUL AGENT

THE EASIEST LIFE/LTCi SALE

UNWANTED RMDs

Leverage that unwanted RMD and buy LIFE/LTCi Insurance
Why keep that RMD in your checking account earning basically 0%?

LEVERAGE YOUR CLIENTS' \$\$

By buying Life Insurance, your clients can:

- **Maximize** their *return* in this low interest rate environment
- **Cover** a % of, if not all, **the TAXES** on their qualified accounts, allowing their beneficiaries to keep a greater share of the accumulated value.
- **Access** their **death benefit** as a living benefit to cover those nursing home/assisted living or home health care expenses they may have.

Review your age 70+ clients who have qualified money and ask them, today, if they want to **maximize their returns**.

Example #1

72 Female NS Standard
\$325 monthly RMD "buys"
\$127,414 Guaranteed No Lapse UL to Age 100
4% of DB = \$5096 monthly LTC Benefit
Target Premium \$4265 @ 80% = \$3412 Commission

Example #2

73 Male NS Standard
\$575 monthly RMD plus \$1295 SS Check "buys"
\$539,394 Guaranteed No Lapse UL to Age 100
2% of DB = \$1-,787 monthly LTC Benefit
Target Premium \$25,136 @ 80% = \$20,109 Commission

**CALL SRS@ 800-933-5491 for more information and/or quotes visit
www.SRSINC.com**