

**From:** Marty Johnson  
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### From the Desk of

## Marty Johnson

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Thursday afternoon you received [this communication](#) regarding LTC Underwriting and New Business updates, including new policy output procedures. **Although the bulk of the content is still accurate, we have immediately paused sending policies directly to policyholders.**

Accommodating our customers and respecting your business models are of the utmost importance to us. We are taking this pause to review the questions we have received, determine the best procedures and explore customized policy delivery.

You will receive an update from us in the coming days. Until then, please continue to reach out to your Sales Team.



**Marty Johnson**

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