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## MAJOR IMPROVEMENTS TO HELP YOUR BUSINESS

We recently sent you an email outlining some changes we made as a result of the COVID-19 pandemic. Since these changes will affect your clients and how you run your business, we want to highlight a few things as a friendly reminder.

### UNDERWRITING AND NON-MEDICAL GUIDELINES

Starting on April 8, 2020, we gave you more options if your clients could not complete paramed exam requirements. This includes non-medical options up to \$1,000,000 and additional choices to satisfy medical requirements up to \$2,000,000.

[SEE DETAILS](#)

### NEW POLICIES MAILED DIRECTLY TO CLIENTS

With many "shelter in place" orders in effect and remote working becoming the norm, we're transitioning to mailing new policies directly to clients to help with social distancing and make it easier for you to conduct business.

[LEARN MORE](#)

### LAPSE/GRACE PERIOD EXTENSION

COVID-19 is dramatically affecting many clients, both personally and financially for some. With that in mind, we've revisited our policy grace and lapse situations by extending payment due dates — similar to how we respond to natural disasters.

[VIEW CHANGES](#)

**We will be continually updating the Transamerica COVID-19 landing page as new details become available. Please bookmark this page and check back for updates. Thank you again for all you do. Together, we'll weather this storm.**

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